



JESSICA LEPORE

ACQUISITION TARGET

Focused on acquisitions of SMBs in the continental US between \$500k to \$2M in SDE. Areas of interest mainly include e-commerce, tech, sports/events, and home services.

ABOUT

With a strong background in relationship-building, leadership, coaching, and marketing, I leverage my expertise to improve existing operations and continue providing great legacy.

I'm passionate about teaching and inspiring others to create lasting success.

EXPERTISE

- Relationship-Based Business Development
- Employee & Customer Experience Optimization
- Succession & Legacy Planning
- Community-Rooted Business Leadership
- Operational Leadership & Business Growth

VALUE STATEMENT

Driven entrepreneur and financial services professional focused on acquiring and growing small to mid-sized businesses with strong local roots and long-term succession needs. I bring a unique combination of financial planning expertise, operational leadership experience, and real-world business ownership to every opportunity I evaluate. My approach emphasizes thoughtful deal structuring, sustainable profitability, and preserving the legacy of the business while positioning it for its next stage of growth. I am especially skilled at identifying value creation opportunities through improved financial strategy, operational efficiency, and enhanced customer and employee experience. Above all, I prioritize relationships and trust, working closely with owners to ensure smooth transitions that protect both their legacy and their people.

PREVIOUS BUSINESS EXPERIENCE

SUNY Buffalo State College Graduate

December 2015

Retail Management of Family Business

Chili Discount Liquor

March 2012 - December 2023

Youth Sports Coach (Soccer, Basketball, Lacrosse)

Churchville-Chili High School, Wenster Thomas High School, Chili Soccer Association


August 2011 - August 2024


Financial Advisor


New York Life Securities LLC

January 2024 - Present

CONTACT

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